





BRUNEL **MID-YEAR CONFERENCE AND EXHIBITION** MYCEN













GOLDEN CHICKS ABATTOIR SDN BHD QAF FARMS SDN BHD (Member QAF Brunei Group)







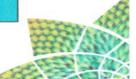
جابتن ڤرتانين دان اڬري ماكنن AGRICULTÜRE AND AGRIFOOD DEPARTMENT



SUMMARY OF THE LIVESTOCKS INDUSTRY DEVELOPMENT 2019

	LOCAL		IMPORT		TOTAL	SELF- SUFFICIENCY	
	Quantity	Retail Value (\$mil)	Quantity	CIF Value (\$mil)	Quantity	%	
Broilers (mt)	24,584.15	109.37	1,381.87	4.13	25,966.02	94.68%	
Eggs (mil eggs)	159.63	25.32	0.00	0.00	159.63	100.00%	
Beef – Buffalo & Cattle (mt)	1,464.99	29.14	3,189.46	15.49	4,654.45	31.48%	
Goat & Sheep Meat (mt)	43.86	0.70	789.90	6.41	833.76	5.26%	
Day Old Chicks (mil heads)	14.97	17.96	2.02	1.62	16.98	88.12%	
Fertilized Eggs (mil egg)	10.77	8.61	6.61	4.16	17.37	61.98%	
Miscellaneous Livestock (mt)	494.10	2.53	n/a	n/a	n/a	n/a	
Livestock Feed (mt)	56,379.76	43.76	74,090.94	35.89	130,470.70	43.21%	
TOTAL		237.39		67.70			

<u>Note</u> : CIF – Cost, Insurance and Freight





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BROILER INDUSTRY 2019

Total Consumption	25,966.02	mt
Retail Value (B\$)	115.28	million
Per Capita Consumption (kg/yr) 56.5	kg

Local Production	24,584.1	mt	Import (Chilled & Frozen) *	1,381.9	mt
Retail Value (B\$)	109.37	million	CIF Value (B\$)	4.13	million
Self-Sufficiency	94.7%	%	Est. Retail Value (B\$)	5.91	million
(not included process pr	roduct)		Percentage Import	5.3	%
Total Day Old Chick	16,983,429	birds	Average Retail Price (B\$)		
Local	14,966,229	birds	Whole Chicken	4.45	/kg
Import	2,017,200	birds			
Price Per Chick (B\$)	1.20	/bird	Average CIF Price (B\$) Part	3.86	/kg
No. of Slaughter Broiler	16,389,433	birds	Further Process	2.87	/kg
Mortality Rate	7.8	%			
Growth Period	7	weeks	Brunei Population	459,500	persons
Average Dressed Weight (kg)	1.50	/bird	na ya na kata ya na kata ya kat		



Imports includes whole, part and for further process only (not including processed products).
CIF – Cost, Insurance and Freight

55 persons



No of Entrepreneurs



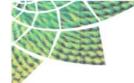


MINISTRY OF

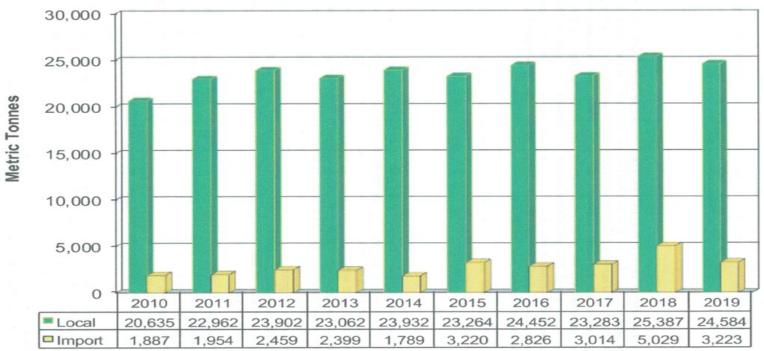
AND TOURISM







BROILER INDUSTRY 2010 – 2019



MINISTRY OF

FOREIGN AFFAIRS

MINISTRY OF

HOME AFFAIRS

Note :

Imports includes whole, part, for further process & processed product.





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جابتن ڤرتانين دان اکري ماکنن AGRICULTURE AND AGRIFOOD DEPARTM MINISTRY OF PRIMARY RESOURCES AND TOURISM | BRUNEI DARUSSALAM



EGGS INDUSTRY 2019

	Total Consum Retail Value (B Per Capita Cor	\$)	159.63 mil eggs 25.32 million egg/yr) 347 eggs		
Local Production Retail Value (B\$)	159.63 25.32	mil eggs million	Average Retail Price (B\$)	0.16 /egg	
No. of Layer	1.12	mil birds	Area	90.52 ha	
Self-Sufficiency	100.0	%	Brunei Population	459,500 person	s

LOCAL PRODUCTION

DISTRICT	QUANTITY RETAIL VALL (Mil. Eggs) (B\$ Mil)		QUANTITY PERCENTAGE (%)	NO OF FARMS	
Brunei/Muara	92.35	14.67	14.67 57.9 %		
Belait	67.28	10.65	42.1 %	4	
TOTAL	159.63	25.32	100 %	6	



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PRIMARY RESOURCES

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TRANSPORT AND INFOCOMMUNICATIONS

MINISTRY OF ENERGY



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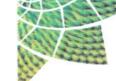
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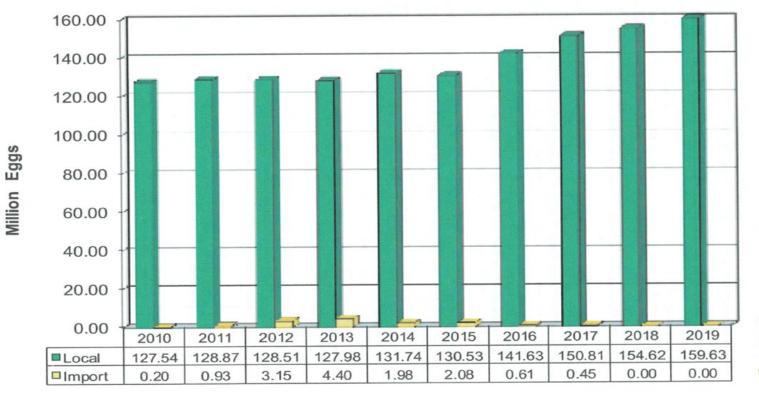








EGGS INDUSTRY 2010 - 2019



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Poultry Business Venture: Our Journey

How we started:

Started in 1998 with its main objective of fulfilling the Government of Brunei Darussalam aspiration for self-sufficiency of halal & quality chicken products

What and where we were 20 years ago:

- The latest entrant into poultry industry which was dominated by 3 other major producers
 - Strategy; Focus on Halal, food safety, flock health, Boi-security, productivity and human capital development
 - 1.5 million chicken per year







Infrastructure development:

- It took about 2 years from feasibility study, design, approval and construction of the facilities with total investment of B\$10 millon
- Used the latest industry's technology i.e. closed house system & stringent bio-security for broiler farm and state-of-the-art processing equipment.

Manpower development and training:

- Started with 80 workforces of various expertise and skills.
- Currently we have 160 workforces of various level, expertise and skills
- Continuous training on food safety and knowledge & skills enhancement through both external and on-the job training







Halal and Quality Accreditation:

- Halal certified by Majlis Ugama Islam Negara Brunei Darussalam since 2000
- HACCP certified by Bureau Veritas since 2007
- GMP certified (Veterinary Inspection Certificate) by Department of Agriculture and Agrifood since 2004
- GAHP certified by Department of Agriculture and Agrifood since 2020







What and where we are now:

- 1 of 4 major poultry producers
- 1 of 2 HACCP/ISO certified chicken processing plant/abattoir
- The most recognized brand in the market for its quality
- Better performance results i.e. lower mortality, lower FCR, higher efficiency & productivity
- 2.7 million chicken per year







Disease

- The disease; a global challenge to agriculture and public health the impact of the disease and its control e.g. (Bird Flu) HPAI
- Product's scare; will stay away from the food products
- Disease outbreaks; cause disruption of supplies & heavy losses to producers

Environmental Pollution and Public Nuisance

- Flies
- Bad odor
- Dust







Consumers

- Consumer power and preference
- Panic buying
- Consumers are more educated and their expectations are higher; Halal, good quality & cheap products
- Product's contamination and shelf-life
- Animal welfare; increasing concerned about the health and welfare of chickens kept for meat & eggs production
- Due to consumer awareness, product identification and traceability are therefore important in QA programs







Cost

- Production cost increase mainly due to feed cost
- 60% of the production cost is on poultry feed.
- Competition for feed resources with global energy demands (bio-fuel production)
- All feed's raw ingredients are imported

Importation / Smuggling

- Imports and smuggling affect supply/demand balance
- Why?
- a. Difficulty to get source locally at competitive price
- b. Difficulty to stop smuggling







Laboratory Testing & Calibration Facilities

- Limited availability of laboratory testing & calibration facilities
- Unable to fully comply with customer's requirements especially international fast food chains
- Overseas testing; out-of-date result for corrective action & costly







Moving Forward

- Enhance bio-security & pest control program to prevent cross contamination
- Ensure farming and processing are in harmony with the environment through sanitation and waste management
- GAHP; ensure the flocks are healthy and achieve the desired productivity
- Integrated farming
- Animal welfare; in farming, transportation and slaughtering
- Upgrade production and processing facilities; poultry products are safe for consumption, wholesome and competitive
- Enhance production efficiency and performance to be at par with the world standards through hi-tech automation and techniques







Moving Forward

- Value-added products
- GMP; SOP must be comprehensive and practical; help to reduce rejects and wastages; thus increase yield
- HACCP / ISO; identify the hazard, products identification/traceability, statistical evaluation and risk assessments - products are safe for consumption
- Continuous improvement; to prevent complacency
- Training and manpower development; essential for the development of the quality culture, business development and sustainable growth

